



# ELT economic impact survey transcript

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We have commissioned a new economic impact report to support our lobbying and campaigning efforts for a better operating environment for UK ELT.

Before completing the survey, please refer to this transcript and the [supporting document](#). The supporting document outlines the information you'll need to complete the survey. Once you have submitted your survey response, you will not be able to change your answers.

All data submitted will be handled securely by research professionals at Pragmatix Advisory. If you have any questions about the survey, contact Luke Dorman at [luke.dorman@pragmatixadvisory.com](mailto:luke.dorman@pragmatixadvisory.com).

## Transcript of survey

- 1. Centre name**
- 2. Centre postcode**
- 3. English UK membership number (If applicable)**

Complete one submission if you represent an independently owned private sector or state sector member centre.

If you represent a chain or group, EITHER (a) aggregate data from all member centres you operate (year-round and summer centres alike) to provide cumulative data for your entire UK operation OR (b) submit an individual submission for each member centre you operate (i.e. fill in the survey multiple times).

**4. Which of the following best applies to your English language teaching centre?**

- Private sector: independently owned
- Private sector: chain or group
- State sector

**5. If you are part of a chain/group, please indicate if you're completing this survey for an individual centre, or multiple aggregated centres.**

- Individual centre response
- Multiple aggregated centres response

**6. If applicable, please indicate how many centres this form is being completed for**

**7. Contact name**

**8. Contact position**

**9. Contact email**

**10. Contact telephone number**

**11. Please provide your annual turnover** (Provide value in £, and for the most recent financial year for which data are available)

**12. Please provide your annual profits** (Provide value in £, and for the most recent financial year for which data are available) Record profit as earnings before interest, taxes, depreciation, and amortisation (EBITDA).

**13. If applicable, please provide the value of any grants or subsidies you receive** (Provide value in £, and for the most recent financial year for which data are available)

**14. Please provide a breakdown of your annual turnover by source** (Please fill in percentages adding to 100%)

Please enter the remaining value: 100

English language teaching programmes

Other teaching programmes

Other activities

**15. If applicable, please specify which other activities generate turnover**

**16. Please provide your annual staff salary bill** (Provide value in £, and for the most recent financial year for which data are available). This includes gross salaries, employers' national insurance contributions, pension contributions and provision of benefits in kind.

**17. Please provide the total number of Full-Time Equivalent (FTE) employees for your organisation over the previous 12 months** (Provide value in £, and for the most recent financial year for which data are available) The total number of FTE employees can be calculated as the total sum of hours worked annually by all employees, divided by the total hours a full-time employee would work in a year.

**18. Please provide a breakdown of the number of employees working different hours over the previous twelve months** (If you are unable to provide exact figures, please fill in using your best estimates. If a cell is not applicable leave it blank)

	Permanent	Temporary
Over 35 hours per week		

25 to 35 hours per week		
Fifteen to 25 hours per week		
Less than fifteen hours per week		
	(work more than twelve months of the year)	(work less than twelve months of the year)

**19. Please provide average employee remuneration by role** (Please provide total pro rata salary for weeks or months worked in £. If a cell is not applicable leave it blank)

	Permanent full time	Permanent part time	Temporary full time	Temporary part time
English teachers				
Other teachers				
Admin support				
Manager/ senior official				
Other				
	(work for more than 35 hours a week, twelve months of the year)	(work for less than 35 hours a week, twelve months of the year)	(work for more than 35 hours a week, less than twelve months of the year)	(work for less than 35 hours a week, less than twelve months of the year)

**20. Please provide a breakdown of your average number of employees over the year** (If you are unable to provide exact figures, please fill in using your best estimates. If a cell is not applicable, leave it blank)

	Permanent full time	Permanent part time	Temporary full time	Temporary part time
English teachers				
Other teachers				
Admin support				
Manager/ senior official				
Other				
	(work for more than 35 hours a week, twelve months of the year)	(work for less than 35 hours a week, twelve months of the year)	(work for more than 35 hours a week, less than twelve months of the year)	(work for less than 35 hours a week, less than twelve months of the year)

**21. Please provide your annual expenditure on corporation tax** (Provide value in £, and for the most recent financial year for which data are available)

**22. If applicable, please provide your annual expenditure on business rate** (Provide value in £, and for the most recent financial year for which data are available)

**23. If applicable, please provide your annual expenditure on value added tax (VAT) net of refunds** (Provide value in £, and for the most recent financial year for which data are available)

**24. Are students housed onsite?**

Yes

No

**25. Please provide your annual expenditure on property. If applicable, include spending on onsite student accommodation** (Provide value in £, and for the most recent financial year for which data are available)

**26. Please provide your annual expenditure excluding property and staff salary bill** (Provide value in £, and for the most recent financial year for which data are available)

**27. How much of this spending (expenditure excluding property and staff salary bill) is on staff training and development?** (Provide value in £, and for the most recent financial year for which data are available) If students are housed onsite, please include overall property costs in question 24

**28. How much of this spending (*expenditure excluding property and staff salary bill*) is on student accommodation? Do not include any spending on onsite accommodation** (Provide value in £, and for the most recent financial year for which data are available)

**29. Please provide an estimate of a student's average minimum spending per week** (This should only include expenses external to your centre. Include estimated accommodation expenses if your centre doesn't cover these costs)

**30. Please describe any impact your centre has on local businesses**

**31. Please describe any impact your centre has on the local culture and community**

**32. Please describe any impact your centre has on students' home countries**

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